

# DON'T BE FOOLED BY CHEAP IMITATIONS

## 3 Critical Items To Avoid When Buying A Retractable Awning



**DANGER!**

### 1 CABLES & CHAINS

Insist on Advanced Belt Technology™ (ABT) from Eclipse Awning Systems®. The arms of a retractable awning are what make the fabric tight -- it's the heart of the system. This is an exposed connection between the arm and the high tension springs inside it. Most manufacturers use cables or chains to make this connection. Cables only last about 5,000 uses before they break, and chains approximately 8,000 uses. Engineers test arms made with ABT to an

amazing 60,000 uses. ABT gets its strength using a patented steel-clad belt system with a poly-carbon coating that is light years ahead of the competition. Protect yourself and your investment. **DO NOT** accept awning arms with cables or chains. Insist on arms with ABT! It's not a matter of **IF** the cables/chains will break -- it's a matter of **WHEN**.

### 2 ASSEMBLY/INSTALLATION REQUIRED

Don't attempt to do what only a licensed contractor should do. Some discount stores or mail-order sources offer less expensive awnings. However, there are three problems with this: 1) The quality is far below what you can get from a professional awning company -- AND you have to assemble AND install it; 2) Assembling and installing your awning is no small job, and should never be attempted by someone who lacks the technical experience of a professional; 3) Never hire a handyman to install a retractable awning. They are not properly trained, and/or licensed.

### 3 CHEAP FABRICS & THREADS

Stay away from vinyl fabrics! They won't maintain their shape, and will stretch in warm temperatures. Instead, your awning should come with solution dyed acrylic fabric from Sunbrella® or Dickson. You'll enjoy a 5 year warranty against fading, rotting, mold and mildew. And since the weakest part of the fabric is the seam, insist on Gore™ Tenara threads. Gore Tenara is guaranteed for the life of your fabric, and is immune to UV degradation.

***Choosing an awning that does not have the above features puts you at risk. Let us put our experience and reputation to work on your home today!***



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Dealer of . . .**

